Benecorp

2363 NW 80th St Ste A Seattle, WA 98117 (206) 414-4635 www.bene-corp.com

August 2021



Editor's Note

Off The Wire is a reprint of articles for Human Resources professionals and business owners. It is published monthly and we always try to address the needs and concerns of the business community with a focus on benefits and HR-related topics.

We are interested in your feedback and welcome any comments! If there are any topics that interest you, feel free to contact us at (206) 414-4635. We will gladly do the research for you!

If you would like to view past issues, they can be found on our website:

www.bene-corp.com



A Monthly Reprint of Articles of Importance to Employers

What You Need to Know About The New Washington State Long-Term Care Act

By Coldstream Team



Washington State has passed a new law mandating public long-term care (LTC) benefits for Washington residents. The Long-Term Care Act was created to reduce pressure on the Medicaid system and will be paid for by a 0.58% tax on employee wages. While this program may be appropriate for many Washington State residents, such as those with average income and/or health conditions that prohibit obtaining private coverage, it may not be advantageous for you based on your individual situation.

Under current law, you have one opportunity to opt out of this tax by having a long-term care insurance (LTCI) policy in place by November 1st, 2021.

What is the tax?

Beginning January 1st, 2022, Washington residents will fund the program via a payroll tax. This tax is permanent and applies to all residents, even if your employer is located outside of the state.

The tax is currently set at \$0.58 per \$100 of payroll. This means for every \$1,000 you make in 2022 and beyond, you will have \$5.80 deducted to pay for this new benefit.



Is there a cap on the amount of wages that are taxed?

Of significance, and unlike other state insurance programs, there is no cap on wages. All wages and remuneration, including stock-based compensation, bonuses, paid time off, and severance pay, are all subject to the tax.

Who is eligible to receive the benefits?

Once vested, you will be eligible to access \$100 a day, up to a maximum lifetime benefit of \$36,500 (adjusted for inflation) to pay for expenses associated with needing assistance with activities of daily living (ADLs). Unlike private insurance that only requires you to be unable to do 2 ADLs, the State Plan requires that individuals need assistance with 3 ADLs. Examples of ADLs are dressing, bathing, feeding, and other basic functions of your routine.

Who is eligible to receive the benefit?

Washington State employees who have met the hour and minimum year requirements set by the state are eligible for benefits. Those that do not pay into the program for a minimum of 10 years and those already currently retired will not be eligible for the state-run long-term care program benefits.

In addition, benefits are not payable until January 2025 and are not portable or payable if you reside outside of Washington state when you need benefits.

Are self-employed individuals exempt?

Yes, self-employed individuals are exempt from the program but may choose to opt in. Under the program, self-employed individuals must elect coverage by January 1st, 2025, or within 3 years of becoming self-employed for the first time. If a self-employed person does not apply for the exemption now and later returns to work as a W-2 employee, they will be subject to the LTC tax.

Who might want to opt out?

- Higher income employees who could purchase a more robust LTCI policy for a lower premium than the payroll deduction
- Employee who are newer to the workforce and would thus pay into the fund for decades, ultimately paying more in tax than they would receive in benefit
- Employees who plan on retiring before the benefits are available
- Employees who plan on retiring outside the state of Washington or want the flexibility to do so
- Self-employed individuals who are considering returning to work for another company where they would be a W-2 employee, and therefore, subject to the tax

It is important to remember that the new payroll tax is only paid while you are working. Traditional LTCI policy premiums are typically paid throughout your lifetime, although there are other options available where you could pay over shorter periods of time or in a lump sum amount. LTCI policies offer more comprehensive coverage then the state-run program and are portable to whatever state you reside in.

It is critical to note that while the payroll tax is currently set at 0.58%, there is no guarantee that the state will not raise this rate in the future. Purchasing a longterm care policy can protect you from potential future state tax increases, as well as protecting future wage growth from long-term care payroll tax.



What would an individual LTC policy cost?

Premiums for LTC policies depend on the benefits selected, your age, and your health. Premiums are typically paid annually, and you can discontinue at any time. There is a risk that premiums will increase over time for traditional LTCI policies, as LTCI companies often do not guarantee level premiums. Note that individuals younger than 30 are typically not eligible to purchase traditional long-term care policies, and most companies do not issue policies to those over age 75.

LTCI coverage generally costs more for women than for men. That is because women file two-thirds of all LTCI claims, because they typically live longer than men. Many women also provide care for their husbands, reducing claims from men. Long-term care policy discounts may be available for those who are married and apply for joint coverage with their spouse.

Obtaining LTCI coverage typically requires a telephone interview to assess an applicant's memory, plus a review of their medical history for pre-existing conditions that could require long-term care. Coverage is not available to patients who have had a stroke, Alzheimer's disease, or certain other health issues.

What could long-term care cost when you need assistance?

According to the 2020 Genworth Cost of Care survey for Washington State, the average long-term care claim lasts for 2.5 years. The average cost per month in Washington is \$11,954 for nursing home care (in a private room), \$6,750 for assisted living, and \$6,670 for home health care.

Are there other options to consider?

Yes, if you have an existing whole life insurance policy, you may be able to add a Long-Term Care Rider to that policy. This approach could be solution for a younger employee under 30 who would not be eligible to apply for a traditional LTCi policy.

There are additional insurance options available to you, such as utilizing a life insurance policy with added benefits for long-term care if you ever need them. These include hybrid policies and single pay, asset-based policies that could provide better long-term care coverage for you and would be considered comparable to the state program, exempting you from the payroll tax.

How do you apply to opt-out of new LTC payroll tax?

Between October 1st, 2021—December 31st, 2022, you will need to complete and file a waiver application with the state attesting that you have other long-term care insurance. Once you opt out, you cannot opt back into the program, i.e., the opt-out is permanent. You must provide a copy of the waiver certification to your current and all future employers, and the employers must maintain a copy of the letter.

There is nothing currently in the program that prevents you from dropping your individual coverage at some point in the future after opting out of program; however, this loophole and potential lapsing policies is a major concern, so the state may decide the implement an annual certification process in the future.

What are the next steps?

If you are considering opting out, please contact your Relationship Manager so we can evaluate your individual situation and options available to you. Note that most LTCI specialists are requesting applications be submitted by August to ensure policies can be put in place well advance of the November deadline.



If you or employees need help understanding your company's health benefits, contact us here at Benecorp. We would be happy to help you find the answers you need.

> Call us at (206) 414-4635 Or visit our website at www.Bene-corp.com